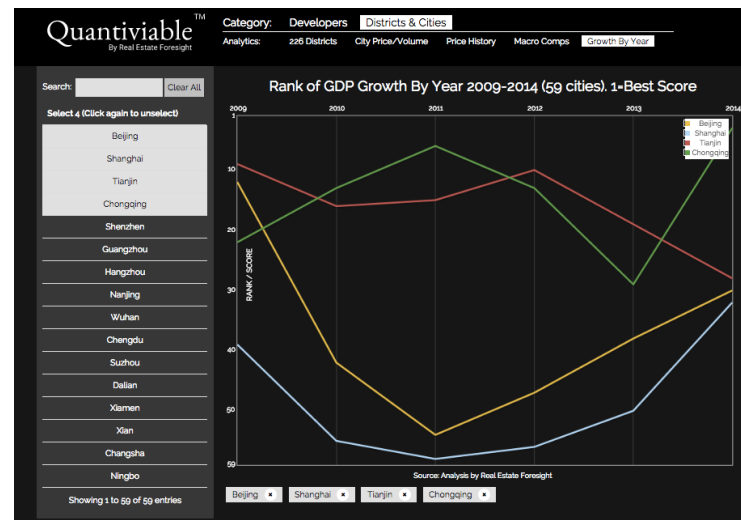


# About Quantiviable™ and the Data / Methodology

1. Quantiviable™ is an analytics companion tool provided by Real Estate Foresight Ltd exclusively for clients of Real Estate Foresight and subscribers to China Forecast service. We expect this initial release to evolve into a comprehensive analytics platform over time, and we await your feedback.
2. **With Quantiviable™ you can quantitatively assess relative attractiveness and performance of cities, districts or companies on multiple criteria and over different periods of time, through simple yet data-rich interactive charts.**
3. The analytics at this stage focus on China residential new home sales market, as well as broader macro factors at city level and relevant companies in these markets.
4. We use the RANKINGS (integer rankings 1, 2...n) we have computed in the background as the 'raw' data for the metrics/rankings. With Quantiviable™ you can see how any selected four items (in categories of districts, cities, companies) compare to each other on a set of six given metrics. There are different categories and analytic views / comparisons for each category.
5. Underlying raw data that we used to construct rankings for the analysis comes from multiple sources such as NBS, SouFun-CREIS, Thomson Reuters Datastream, Statistical Yearbooks. Underlying data completeness impacts the number of cities, districts or companies presented for comparative analysis.
6. There is no registration but to access Quantiviable™ you need to have a valid client access code. If you are a client and do not have an access code, or for any questions about methodology, exclusions, data or any other questions, please contact us at [research@realestateforesight.com](mailto:research@realestateforesight.com)
7. Note an important Disclaimer on the next page.



## ABOUT REAL ESTATE FORESIGHT

Real Estate Foresight is an independent consulting, analytics and research firm based in Hong Kong and founded in 2012. Real Estate Foresight supports fund managers and investors in market and project due diligence, city selection and strategy development, combining extensive data analytics with on-the-ground research primarily focused on China.

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